



## Memo

March 17, 2022

To: All Customers

From: Tom Bush

### **Reference: Shipping Surcharge Effective Orders Received Monday, March 21, 2022**

Food Concepts has experienced a very significant escalation of shipping costs in the form of fuel surcharges, attributable principally to tight global supplies of oil. In discussions with industry experts, we expect additional increases in the near term, with moderating surcharges in the future.

We are implementing effective immediately an increase to our surcharge on all freight included orders from 4% to 6%. We will reduce our surcharges as our freight carriers pass along reductions to us.

Our core mission at FCI is to provide best-in-class, high-quality solutions at the best possible value. I look forward to the future time when costs moderate, and we can eliminate this surcharge and resulting cost to you, our valued customers.

We appreciate your business and support and will always provide our best in service and value.

Kind regards,

*Tom Bush*

Tom Bush  
President